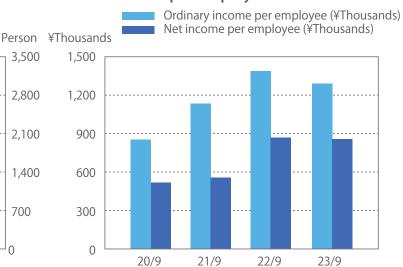
#### 5. Cash Flow

# Net sales per employee / Number of employees

#### Net sales per employee (¥Thousands) Number of employees (Person) **¥Thousands** 25,000 3,500 22,000 2,800 19,000 2,100 16,000 1,400

### Ordinary income per employee / Net income per employee

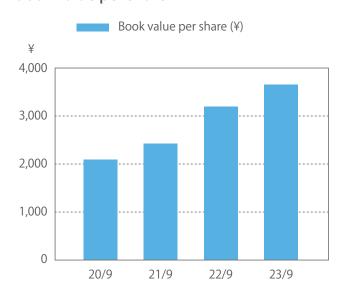


## Book value per share

20/9

13,000

0

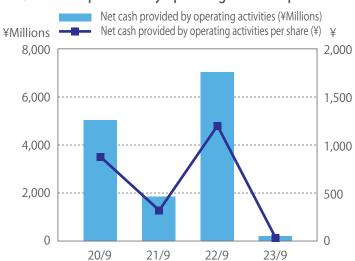


21/9

22/9

23/9

### Net cash provided by operating activities / Net cash provided by operating activities per share



|                                                         | 20/9     | 21/9     | 22/9       | 23/9     |
|---------------------------------------------------------|----------|----------|------------|----------|
| Net sales per employee (¥Thousands)                     | 21,094   | 22,278   | 24,693     | 23,647   |
| Number of employees (Person)                            | 2,981    | 3,066    | 3,132      | 3,305    |
| Ordinary income per employee (¥Thousands)               | 852      | 1,134    | 1,385      | 1,288    |
| Net income per employee (¥Thousands)                    | 515      | 557      | 868        | 857      |
| Shares outstanding                                      | 5,750    | 5,782    | 5,859      | 6,062    |
| Dividend (¥)                                            | 42.5     | 50.0     | 72.5       | 100.0    |
| Book value per share (¥)                                | 2,088.76 | 2,425.10 | 3,194.59   | 3,652.00 |
| Net cash provided by operating activities (¥Millions)   | 5,032    | 1,849    | (7,030)    | (195)    |
| Net cash provided by operating activities per share (¥) | 875.13   | 319.79   | (1,199.86) | (32.17)  |

700